



Acumatica
Summit 2022

Las Vegas, NV · January 23-28

Quality Management for Manufacturing and Distribution

Debbie Baldwin

Ralph Kubek

Abhilash Nair

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Presented By



Debbie Baldwin

Director Product Management
(Manufacturing)



Ralph Kubek

Director of Sales & Services



eWorkplace Apps



Abhilash Nair

Director of Product Management



eWorkplace Apps



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Agenda

- Introductions
- Why QMS
- Receiving – Testing and Inspection Process
- Non-Conformance and Corrective and Preventative Action
- Customer Testimonials
- Production / Shipping – Testing and Inspection Process
- Documentation / Recall / Vendor Performance
- Resources
- Q & A



Why QMS

Streamline and systematize
internal quality needs

Fully **integrate Quality Management with every facet of your business**

Meet **customer requirements and satisfaction**

Meet industry, regulatory, and
compliance requirements



Internal Quality Needs



Set testing standards, record results, and evaluate for material



Quarantine material and gate operations



Setup a formal non-conformance corrective and preventative actions process



Get control over ERP foundation such as receiving with inspections and checklist



Get an analysis of vendor quality performance



Integrated Quality Management

Integrate

- Fully integrate quality management with accounting, purchasing, manufacturing, distribution, shipping, etc.

Automate

- Automate workflows, tasks, and alerts across departments

Simplify

- Have all employees work off a single database / source of truth

Eliminate

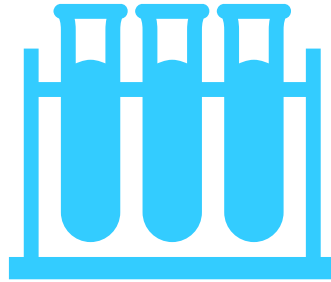
- Eliminate manual data entry, spreadsheets, and multiple data sources



Customer Requirements



Provide CoA and related documentation



Validate testing / inspection needed during shipping



Gain control over customer initiated quality issues (NC)



Industry and Regulatory Requirements

1

Report on recall /
traceability

2

Get a digital record
of test results

3

Get digital records
of the NC and
CAPA process



Internal Quality Needs



Manufacturing / Distribution

ISO 9001 (2000, 2008,
2015)



Food & Beverage

HACCP, ISO 22000,
SQF 2000



Medical & Life Sciences

ISO 13485, FDA 21 CFR
Part 11 / Part 820



Aerospace

AS9100 rec C/D



Automotive

ISO / TS 16949



Oil, Gas, Chemical

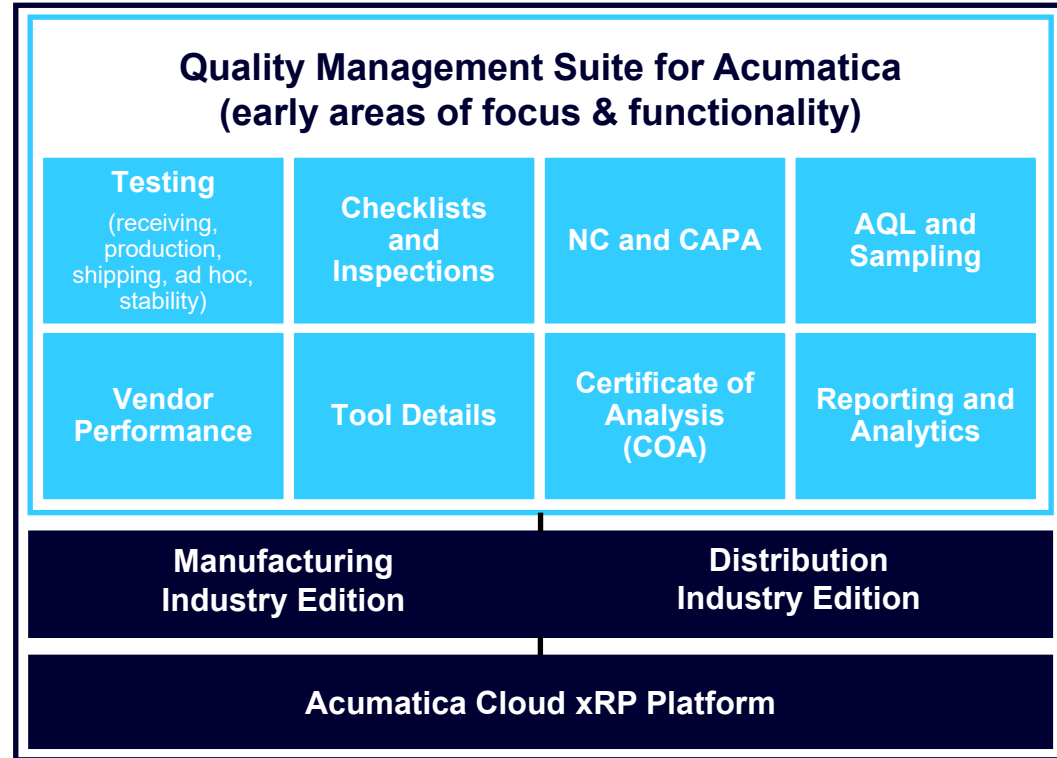
ISO / TS 29001



Quality Management Suite for Acumatica

Natively Built within Acumatica:

- Developed using Acumatica toolset
- Same Acumatica database
- Fully integrated with Acumatica ERP

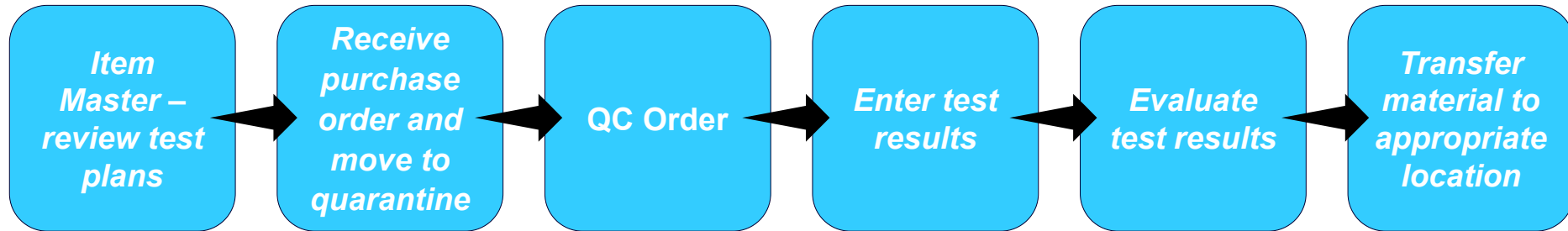




Receiving – Testing and Inspection Process

Receiving - Test and Inspection Process

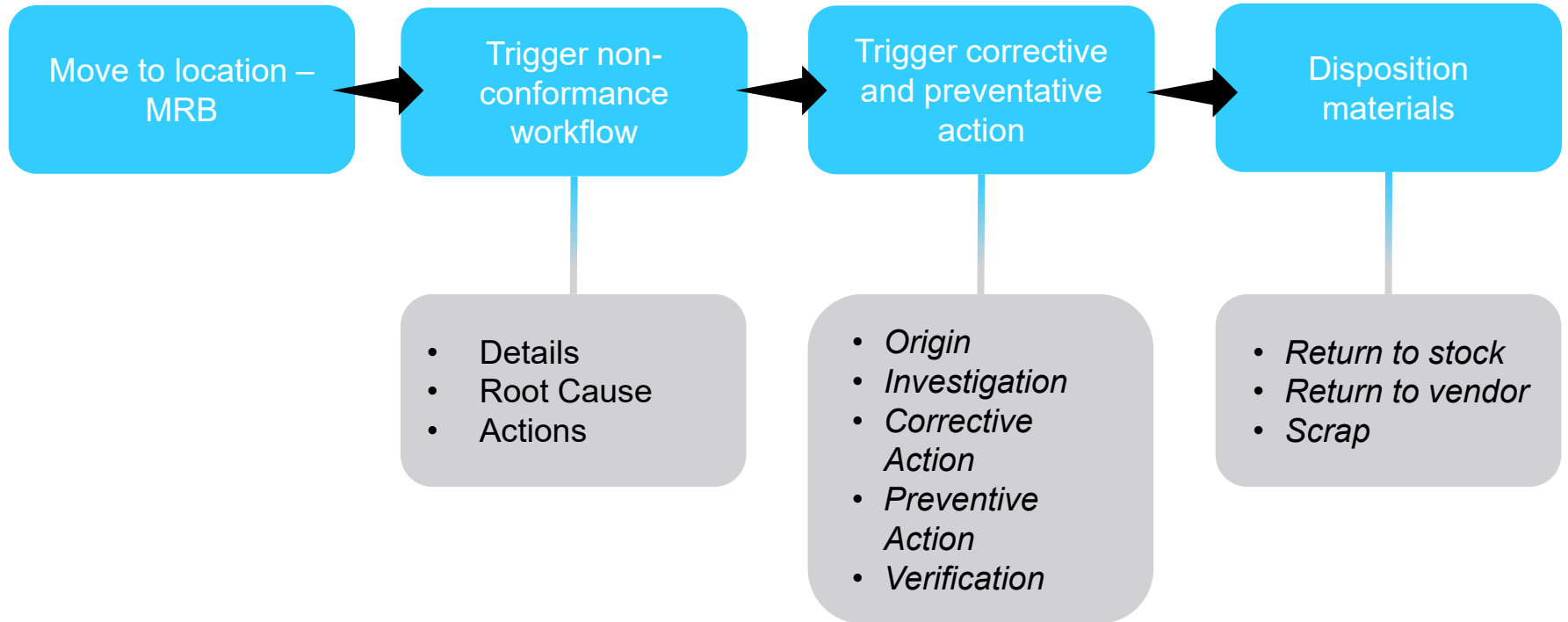
Example: Ordering an item “Shell-02” that needs to be quarantined and then inspected



A silhouette of a city skyline is positioned on the right side of the slide, set against a white background. The skyline includes various recognizable structures such as a tall tower with a circular top, a Ferris wheel, and several skyscrapers. The entire skyline is filled with a light blue color, creating a glowing effect. The bottom half of the slide is a solid dark blue, which serves as the background for the white text.

Non-Conformance and Preventative and Corrective Action

Non-Conformance and Preventative and Corrective Action



Customer Testimonials



Since 1972 Trace Mineral's branded products have been recognized around the world as a pioneer of ionic trace mineral products that have supported consumers in living healthy lives.

Trace's implementation of eWorkplace Apps integrated process and quality management solution into its current Acumatica accounting and distribution systems will provide Trace with a complete ERP system that will allow it to continue to meet and surpass its goals in manufacturing and quality. This will be accomplished by using a quality system to quarantine and test items throughout the receiving, production and shipping process and ensure tight control of production via a formula module that supports both powder and liquid formulas and bill or materials that supports multiple pack sizes.

-- Kelly Jones, Director of Quality and Purchasing, Trace Minerals



Customer Testimonials



Since 1985, Dutchland, Inc has been an innovative leader in producing precast prestressed concrete environmental structures.

The use of eWorkplace Apps Quality Management solution, built within Acumatica's manufacturing system will provide Dutchland with a defined, controlled, and documented process to test and evaluate products during the production process to ensure each pour meets defined specification and shipped to its customers.

-- Brad Tekely, Director of Operations, Dutchland Incorporated



Customer Testimonials



Sun Ten founder Dr. Hong-yen Hsu was recognized as the “Father of Scientific Chinese Herbal Extraction” and over the last 70 years Sun Ten has grown into a pharmaceutical grade manufacture with facilities and exports to more than 20 countries including United States, England, Canada, Japan, Malaysia, Singapore, Australia, and Switzerland.

Sun Ten’s acquisition and implementation of Acumatica and eWorkplace Apps integrated process and quality management solution with its ability to control both powder and liquid formula’s, handle multiple pack sizes and control the production of our products along with the ability to quarantine and test products will provide us an ERP solution that help ensure we meet our goals in the areas of safety, quality, efficacy, and consistency

-- Jeff Hsu, eCommerce Supervisor





Production / Shipping – Testing and Inspection Process

Production – Testing and Inspection Process

Example: Exhaust system is being manufactured and needs to be tested during production and quarantined and tested when complete

Item Master –
review test
plans

BOMP –
Review
routing and
testing

Create
production order

Move
operation 10

Create and
complete QC
order

Finish item

Transfer Material
to appropriate
location

Evaluate test
results

Enter test
results

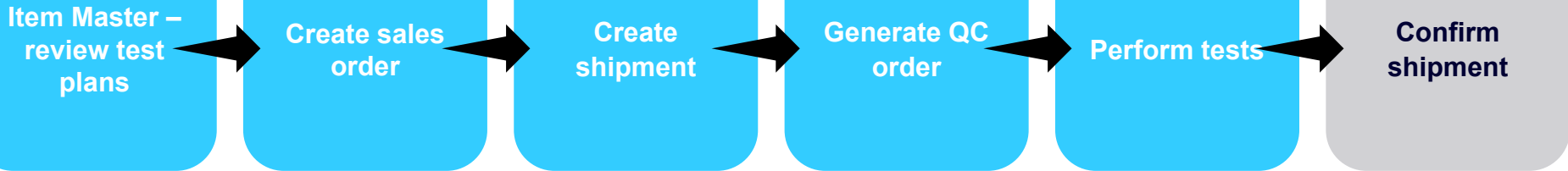
Create QC
order

Move to
quarantine



Shipping – Testing and Inspection

Example: “Shell-02” needs to be tested before it is shipped





Documentation / Recall / Vendor Performance


Documentation / Recall / Vendor Performance



Resources


Acumatica Marketplace

Customer Reviews

 **Cote, John**
Carolina Components Group, Inc.
★★★★★ November 12th, 2020

Customer Service and Expertise-A Winning Combination

We are using a customized version of Acumatica 2020 R1 with the integrated Quality Module functionality to support our customer base which is predominantly comprised of Biopharmaceutical companies regulated by various Boards of Health. Our company, while not directly subjected to oversight by Boards of Health, has put into place processes and procedures designed to comply with cGMP requirements. Additionally our company tailors its product support documentation (labels and Certificates) to meet its individual customer needs. In both cases, our company managed to accomplish these tasks via manual methodologies. Integration of the cloud-based Quality Module into our daily processing routine seemed a daunting challenge. Working with eWorkplace personnel has made the transition as seamless as possible. Their expertise and willingness/ability to find time to support our integration has greatly exceeded my expectations and made the in the integration process much easier and effective.

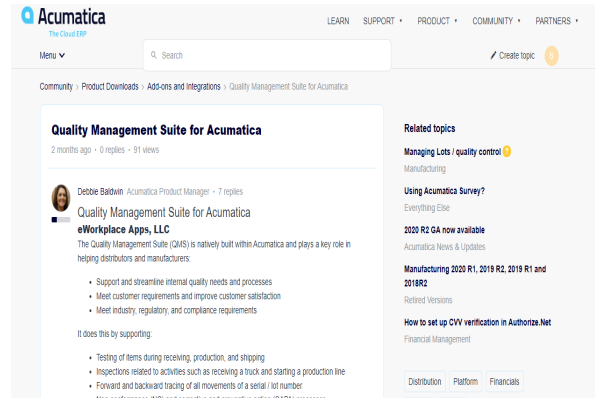
 **Smith, Andrew**
Premier Computing Technologies
★★★★★ November 11th, 2020

Amazing support

EWPA has a great solution for those seeking a QC module. The EWPA team is also extremely responsive to any problems or questions that arise. Their understanding of Acumatica is high. My team and our clients are happy with the solution EWPA has created inside of Acumatica.

[LINK](#)

Acumatica Community



The screenshot shows the Acumatica Community page. The main content is a post titled "Quality Management Suite for Acumatica" by Debbie Baldwin, Acumatica Product Manager. The post is dated 2 months ago and has 0 replies and 91 views. The post content includes a description of the Quality Management Suite (QMS) and its benefits, such as supporting internal quality needs, meeting customer requirements, and ensuring regulatory compliance. It also lists several key features and capabilities of the QMS.

[LINK](#)

eWorkplace Apps Website



Product Overview



Setup and Configuration



Shipping



Inspections and Checklists

[LINK](#)

Q&A

We want your feedback!

Please complete a survey in the mobile app for an entry to win one of these awesome customer prizes!

Every survey completed = an entry to win!



Philip Stein
Watch
VALUE: **\$850**



Kwiat 18K White Gold
and Diamond Necklace
VALUE: **\$2,000**



Lucas X58 Espresso Machine +
1 year of Coffee + 5 Coffee Courses
VALUE: **\$3,000**



Kwiat 18K Gold and
Diamond Earrings
VALUE: **\$1,950**



Haro Bike
VALUE: **\$600 -
\$1,000**



Keep In Touch

Ralph Kubek

rkubek@eworkplaceapps.com

(847) 894-8801

Abhilash Nair

anair@eworkplaceapps.com



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